

# Auto Dealership Case Studies

## Washington State Auto Group:

- \* Invoice credits of over \$12k from audits and negotiations
- \* New standards for garment repairs and replacements
- \* New communication system for all employees and program changes
- \* Monthly Supplier Satisfaction Meetings with Fixed Ops Director
- \* Monthly reporting for CFO with benchmarking by location, all changes and variances highlighted
- \* More than 45% total savings resulting in a 5-year savings of over \$300k

## Texas Auto Group:

- \* Cintas overcharged various items including a 6.2% price increase when there was a 24-month freeze
- \* Team affected a credit of \$2,353.64

## Kentucky Auto Group:

- \* \$42,320.80 refund from past billing errors/overcharges

## California Auto Group:

- \* Agreement signed in March 2021 for their 5 dealerships
- \* Once the "new" agreement was signed, Aramark only applied new pricing in 2 of the 5 dealerships
- \* Client was completely unaware of this
- \* The Team resolved this and ensured all 5 locations are included in revised agreement
- \* Still negotiating the refund, but likely to be over \$20,000

## Texas Auto Group:

- \* \$31,265.74 refund from past billing errors/overcharges

## Washington State Auto Group:

- \* 47.4% savings, Monthly savings of \$7,740
- \* Master Agreement covers all current and future Locations
- \* New pricing guaranteed for 24 months with no "Off Cycle" price increases
- \* Just 3% increase in year 3, 4 and 5
- \* 2 Free Weeks for all locations
- \* Refund of \$1,664.56 from past billing errors /overcharges

## Illinois Auto Group:

- \* 50.8% savings, Monthly savings: \$7,300.
- \* New 48-month Master Agreement covers all current and future locations
- \* New pricing guaranteed for 24 months with just 2% increase in year 3 and 4
- \* No "Off Cycle" price increases • 2 Free Weeks for all locations • No Auto-Renewal
- \* Refund of \$1,384.60 from past billing errors/overcharges

*"Our Team has the extensive experience and technology required to audit all facets of the laundry business..."*

Contact Andrea Brown  
313 903 7039  
info@frequency110.com